

INTERNATIONAL TRADE and BUSINESS DEPARTMENT CURRICULUM

1st YEAR FALL TERM COURSES

ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credit
	ENL101	ENGLISH I	-	Compulsory	3+0	3	3
	HIS101	HISTORY *	-	Compulsory	2+0	2	2
	TUR101	TURKISH LANGUAGE*	-	Compulsory	2+0	2	2
	COM151	COMPUTER I	-	Compulsory	2+0	2	2
	MAT151	MATHEMATICS I	-	Compulsory	3+0	3	6
	BUS101	PRINCIPLES OF BUSINESS I	-	Compulsory	3+0	3	8
	ECO101	INTRODUCTION TO ECONOMICS I	-	Compulsory	3+0	3	7
				Total Credit: 16		Total ECTS Credit: 28	

1st YEAR SPRING TERM COURSES

ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credit
	ENL102	ENGLISH II	ENL101	Compulsory	3+0	3	3
	COM152	COMPUTER II	COM151	Compulsory	2+0	2	2
	MAT152	MATHEMATICS II	MAT151	Compulsory	3+0	3	6
	ECO102	INTRODUCTION TO ECONOMICS II	ECO101	Compulsory	3+0	3	7
	BUS102	PRINCIPLES OF BUSINESS II	BUS101	Compulsory	3+0	3	7
	LAW102	INTRODUCTION TO LAW	-	Compulsory	3+0	3	7
				Total Credit: 17		Total ECTS Credit: 32	

2nd YEAR FALL TERM COURSES

ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credit
	BUS221	STATISTICS	MAT152	Compulsory	3+0	3	6
	LAW231	BUSINESS LAW	BUS101	Compulsory	3+0	3	6
	BUS212	RESEARCH METHODS	-	Compulsory	3+0	3	4
	BUS201	INTRODUCTION TO ACCOUNTING I	-	Compulsory	3+0	3	6
	ITBXXX	DEPARTMENTAL ELECTIVE I	-	Elective	3+0	3	6
	IUAXXX	FREE ELECTIVE	-	Elective	3+0	3	2
				Total Credit: 18		Total ECTS Credit: 30	

2nd YEAR SPRING TERM COURSES

ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credit
	BUS202	INTRODUCTION TO ACCOUNTING II	BUS201	Compulsory	3+0	3	6
	BUS206	INTRODUCTION TO MARKETING	-	Compulsory	3+0	3	8

	ITB204	INTERNATIONAL TRADE THEORY AND POLICY	-	Compulsory	3+0	3	6
	BUS203	BUSINESS FINANCE	BUS201	Compulsory	3+0	3	4
	BUS210	MANAGERIAL ACCOUNTING	BUS201	Compulsory	3+0	3	6
				Total Credit: 15	Total ECTS Credit: 30		

3rd YEAR FALL TERM COURSES

ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credit
	BUS303	HUMAN RESOURCE MANAGEMENT	BUS204	Compulsory	3+0	3	6
	ITB303	EXPORT-IMPORT MANAGEMENT	BUS102	Compulsory	3+0	3	8
	ITB305	INTERNATIONAL COMMERCIAL LAW	-	Compulsory	3+0	3	6
	BUS301	COST ACCOUNTING	BUS202	Compulsory	3+0	3	4
	ITBXXX	DEPARTMENTAL ELECTIVE III	-	Elective	3+0	3	6
				Total Credit: 15	Total ECTS Credit: 30		

3rd YEAR SPRING TERM COURSES

ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credit
	BUS304	MARKETING MANAGEMENT	BUS206	Compulsory	3+0	3	6
	ITB306	INTERNATIONAL BUSINESS LAW	ITB305	Compulsory	3+0	3	6
	ITB308	LOGISTIC AND SUPPLY CHAIN MANAGEMENT	-	Compulsory	3+0	3	6
	ITBXXX	DEPARTMENTAL ELECTIVE VI	-	Elective	3+0	3	6
	ITBXXX	DEPARTMENTAL ELECTIVE VII	-	Elective	3+0	3	6
				Total Credit: 15	Total ECTS Credit: 30		

4th YEAR FALL TERM COURSES

ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credit
	BUS405S	STRATEGIC MANAGEMENT	BUS303	Compulsory	3+0	3	6
	ITB403	TRANSPORTATION MANAGEMENT	-	Compulsory	3+0	3	6
	ITB404	INTERNATIONAL FINANCE	BUS203	Compulsory	3+0	3	6
	ITBXXX	DEPARTMENTAL ELECTIVE VI	-	Elective	3+0	3	6
	ITBXXX	DEPARTMENTAL ELECTIVE VII	-	Elective	3+0	3	6
				Total Credit: 15	Total ECTS Credit: 30		

4th YEAR SPRING TERM COURSES

ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credit
	ITB406	CUSTOMS REGULATIONS	-	Compulsory	3+0	3	6

ITB408	FOREIGN TRADE FINANCING	-	Compulsory	3+0	3	6
BUS402	INTERNATIONAL MARKETING	-	Compulsory	3+0	3	6
ITBXXX	DEPARTMENTAL ELECTIVE VIII	-	Elective	3+0	3	6
ITBXXX	DEPARTMENTAL ELECTIVE IX	-	Elective	3+0	3	6
			Total Credit: 15	Total ECTS Credit: 30		

ELECTIVE COURSES							
	Code	Name of the Course		Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credit
	BUS331	ENTREPRENEURSHIP		Elective	3+0	3	6
	ECO201	MICRO-ECONOMICS		Elective	3+0	3	6
	ECO202	MACRO-ECONOMICS		Elective	3+0	3	6
	BUS204	MANAGEMENT& ORGANIZATION		Elective	3+0	3	6
	BUS307	FINANCIAL MANAGEMENT		Elective	3+0	3	6
	BUS335	CRITICAL THINKING		Elective	3+0	3	6
	BUS337	STATISTICS II		Elective	3+0	3	6
	BUS310	E-BUSINESS			3+0	3	6
	BUS332	MARKETING RESEARCH		Elective	3+0	3	6
	BUS334	MANAGERIAL ACCOUNTING		Elective	3+0	3	6
	BUS336	SALES RELATIONS		Elective	3+0	3	6
	BUS338	SALES MANAGEMENT		Elective	3+0	3	6
	BUS431	TOTAL QUALITY MANAGEMENT		Elective	3+0	3	6
	BUS433	BUSINESS INFORMATION SYSTEMS		Elective	3+0	3	6
	BUS435	BUSINESS CREATIVITY AND INNOVATION		Elective	3+0	3	6
	ECO303	INTERNATIONAL ECONOMICS		Elective	3+0	3	6
	ECO403	MONEY AND BANKING		Elective	3+0	3	6
	BUS403	ORGANIZATIONAL BEHAVIOR		Elective	3+0	3	6
	BUS404	MANAGERIAL ECONOMICS		Elective	3+0	3	6
	BUS406	PROJECT MANAGEMENT		Elective	3+0	3	6
	BUS437	PUBLIC FINANCE		Elective	3+0	3	6
	BUS432	SERVICES MARKETING		Elective	3+0	3	6
	BUS434	RETAIL MANAGEMENT		Elective	3+0	3	6
	BUS436	CONTEMPORARY MANAGEMENT ISSUES IN BUSINESS		Elective	3+0	3	6
	BUS438	CUSTOMER RELATIONS MANAGEMENT		Elective	3+0	3	6
	BUS440	FINANCIAL INSTITUTIONS		Elective	3+0	3	6
	BUS442	BUSINESS ETHICS		Elective	3+0	3	6

