## BUSINESS ADMINISTRATION DEPARTMENT CURRICULUM

		1 <sup>st</sup> YEAR FALL T	ERM COUI	RSES			
ID	Code	Name of the Course	Prerequisit e	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credi t
	ENL101	ENGLISH I	-	Compulsory	3+0	3	3
	HIS101 TUR101	HISTORY * TURKISH LANGUAGE*	-	Compulsory	2+0 2+0	2 2	2
	C0M151	COMPUTER I	-	Compulsory	2+0	2	2
	MAT151	MATHEMATICS I	-	Compulsory	3+0	3	6
	BUS101	PRINCIPLES OF BUSINESS I	-	Compulsory	3+0	3	8
	ECO101	INTRODUCTION TO ECONOMICS I	-	Compulsory	3+0	3	7
	Total Credit: 16 Total ECTS Credit: 2						

		1 <sup>st</sup> YEAR SPRIN	G TERM CO	URSES			
ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credi t
	ENL102	ENGLISH II	ENL101	Compulsory	3+0	3	3
	COM152	COMPUTER II	C0M151	Compulsory	2+0	2	2
	MAT152	MATHEMATICS II	MAT151	Compulsory	3+0	3	6
	ECO102	INTRODUCTION TO ECONOMICS II	ECO101	Compulsory	3+0	3	7
	BUS102	PRINCIPLES OF BUSINESS II	BUS101	Compulsory	3+0	3	7
	LAW102	INTRODUCTION TO LAW	-	Compulsory	3+0	3	7
				Total Credit: 17	7 Tota	l ECTS Cre	dit: 32

		2 <sup>nd</sup> YEAR FALL	TERM COL	JRSES			
ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credi t
	BUS221	STATISTICS	MAT152	Compulsory	3+0	3	6
	LAW231	BUSINESS LAW	BUS101	Compulsory	3+0	3	6
	BUS212	RESEARCH METHODS	-	Compulsory	3+0	3	4
	BUS201	INTRODUCTION TO ACCOUNTING I	-	Compulsory	3+0	3	6
	ECO201	MICROECONOMICS	ECO101	Compulsory	3+0	3	6
	IUAXXX	FREE ELECTIVE I	-	Elective	3+0	3	2
				Total Credit: 18	3 Tota	I ECTS Cre	dit: 30

	2 <sup>nd</sup> YEAR SPRING TERM COURSES						
ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credi t
	BUS202	INTRODUCTION TO ACCOUNTING II	BUS201	Compulsory	3+0	3	6
	BUS204	MANAGEMENT ORGANIZATION THEORY	-	Compulsory	3+0	3	6

BUS208	BUSINESS FINANCE	BUS201	Compulsory	3+0	3	4
BUS206	INTRODUCTION TO MARKETING	-	Compulsory	3+0	3	8
BUS210	MANAGERIAL ACCOUNTING	BUS201	Compulsory	3+0	3	6
			Total Credit: 15	Tota	I ECTS Cre	dit: 30

		3 <sup>rd</sup> YEAR FALL	TERM COL	JRSES			
ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credi t
	BUS303	HUMAN RESOURCE MANAGEMENT	BUS204	Compulsory	3+0	3	6
	BUS301	COST ACCOUNTING	BUS202	Compulsory	3+0	3	4
	BUS305	PRODUCTION MANAGEMENT	BUS204	Compulsory	3+0	3	8
	BUS307	FINANCIAL MANAGEMENT	-	Compulsory	3+0	3	6
	BUSXXX	DEPARTMENTAL ELECTIVE I	-	Elective	3+0	3	6
				Total Credit: 15	5 Tota	l ECTS Cre	dit: 30

		3 <sup>rd</sup> YEAR SPRIN	G TERM CO	URSES			
ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credi t
	BUS304	MARKETING MANAGEMENT	BUS206	Compulsory	3+0	3	6
	BUS310	E-BUSINESS	COM151 BUS101	Compulsory	3+0	3	6
	BUS306	INTERNATIONAL TRADE	ECO 102 BUS100	Compulsory	3+0	3	6
	BUSXXX	DEPARTMENTAL ELECTIVE II	-	Elective	3+0	3	6
	BUSXXX	DEPARTMENTAL ELECTIVE III	-	Elective	3+0	3	6
				Total Credit: 15	5 Tota	l ECTS Cre	dit: 30

		4 <sup>th</sup> YEAR FALL	TERM COU	IRSES			
ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credi t
	BUS405	STRATEGIC MANAGEMENT	BUS 204	Compulsory	3+0	3	6
	ECO403	MONEY AND BANKING	ECO102	Compulsory	3+0	3	6
	BUS403	ORGANIZATIONAL BEHAVIOR	BUS204	Compulsory	3+0	3	6
	BUSXXX	DEPARTMENTAL ELECTIVE IV	-	Elective	3+0	3	6
	BUSXXX	DEPARTMENTAL ELECTIVE V	-	Elective	3+0	3	6
				Total Credit: 1!	5 Tota	l ECTS Cre	dit: 30

## 4<sup>th</sup> YEAR SPRING TERM COURSES

ID	Code	Name of the Course	Prerequisite	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credi t
	BUS402	INTERNATIONAL MARKETING	BUS206	Compulsory	3+0	3	6
	BUS404	MANAGERIAL ECONOMICS	ECO102	Compulsory	3+0	3	6
	BUS406	PROJECT MANAGEMENT	BUS 204	Compulsory	3+0	3	6
	BUSXXX	DEPARTMENTAL ELECTIVE VI	-	Elective	3+0	3	6
	BUSXXX	DEPARTMENTAL ELECTIVE VII	-	Elective	3+0	3	6
				Total Credit: 1!	Tota	l ECTS Cre	dit: 30

Code	Name of the Course	Type of the Course	In-Class Hours (T+P)	Credit	ECTS Credi t
BUS331	ENTREPRENEURSHIP	Elective	3+0	3	6
ITB204	INTERNATIONAL TRADE THEORY AND POLICY	Elective	3+0	3	6
BUS333	MACRO-ECONOMICS	Elective	3+0	3	6
BUS335	CRITICAL THINKING	Elective	3+0	3	6
BUS337	STATISTICS II	Elective	3+0	3	6
ITB305	INTERNATIONAL COMMERCIAL LAW	Elective	3+0	3	6
BUS332	MARKETING RESEARCH	Elective	3+0	3	6
BUS334	MANAGERIAL ACCOUNTING	Elective	3+0	3	6
BUS336	SALES RELATIONS	Elective	3+0	3	6
BUS338	SALES MANAGEMENT	Elective	3+0	3	6
ITB306	INTERNATIONAL BUSINESS LAW	Elective	3+0	3	6
ITB308	LOGISTIC AND SUPPLY CHAIN MANAGEMENT	Elective	3+0	3	6
BUS431	TOTAL QUALITY MANAGEMENT	Elective	3+0	3	6
BUS433	BUSINESS INFORMATION SYSTEMS	Elective	3+0	3	6
BUS435	BUSINESS CREATIVITY AND INNOVATION	Elective	3+0	3	6
ECO303	INTERNATIONAL ECONOMICS	Elective	3+0	3	6
BUS437	PUBLIC FINANCE	Elective	3+0	3	6
BUS432	SERVICES MARKETING	Elective	3+0	3	6
BUS434	RETAIL MANAGEMENT	Elective	3+0	3	6
BUS436	CONTEMPORARY MANAGEMENT ISSUES IN BUSINESS	Elective	3+0	3	6
BUS438	CUSTOMER RELATIONS MANAGEMENT	Elective	3+0	3	6
BUS440	FINANCIAL INSTITUTIONS	Elective	3+0	3	6
ITB404	INTERNATIONAL FINANCE	Elective	3+0	3	6
ITB408	FOREIGN TRADE FINANCING	Elective	3+0	3	6
BUS442	BUSINESS ETHICS	Elective	3+0	3	6